



## SCHEDULE AN FHLBNY EDUCATION PROGRAM FOR YOUR TEAM OUR FOCUS, YOUR STRATEGIC ADVANTAGE

In the spirit of the cooperative and our commitment to being your strategic partner, we offer Education Programs as part of membership. The FHLBNY values opportunities to share our knowledge on key topics with your leadership team, and would be pleased to trade insight through our tailored education programs at your office or ours. All education topics are carefully curated to assist your team in achieving your business objectives.

## TECHNICAL EDUCATION

- » Asset Liability Management and Interest Rate Risk
- » Deposit Pricing and Marginal Cost of Funds
- » Asset Growth Lending Ideas & Deposit Tiering
- » Balance Sheet Optimization
- » Guidance and Support for Regulatory Matters
- » Liquidity Management
- » Credit Union Secondary Capital Issuances and Alternative Investment Ideas
- » Net Income Optimization Strategies
- » FHLBank Debt Issuance and Rate Environment
- » Benefits of the FHLBNY Membership and How to Leverage Available Resources

Includes sessions and workshops held jointly with trusted consultants.



## Product, services & Program Education

- » Advances
- » Letters of Credit / Municipal Letters of Credit
- » Housing and Community Lending Programs
- » Secondary Market Outlets, including:
  - » Mortgage Partnership Finance® (MPF®) Program
- » Suite of Correspondent Services



- » Perspectives from the FHLBNY's Financial Economist
- » Deposit Flight in a Rising Rate Environment
- » Housing, Banking and Overall Industry Trends, Challenges and Opportunities



"Mortgage Partnership Finance" and "MPF" are registered trademarks of the Federal Home Loan Bank of Chicago.

Member-Director Education Program held in the FHLBNY's Executive Boardroom

CONTACT YOUR RELATIONSHIP MANAGER AT (212) 441-6700 TO SCHEDULE.



Member management meeting at the FHLBNY's headquarters

## EXPERIENCE OUR NEW OFFICE

Our corporate headquarters can be used as a resource to host your next business meeting where we can present a customized education program.





State-of-the-art Technology

Renovating your corporate office or a branch?



We can schedule a tour to learn how we designed our office to foster teamwork and collaboration.

